



# TABLE OF CONTENTS

Board of Trustees and University Officers
Message from the President
Message from the Vice President and Treasurer
Independent Auditors' Report
Management's Discussion and Analysis
University Statement of Net Position
Component Unit: USI Foundation Statement of Financial Position
University Statement of Revenues, Expenses, and Changes in Net Position
Component Unit: USI Foundation Statement of Activities
University Statement of Cash Flows
Notes to the Financial Statements

# Supplementary Information

Five-Year Comparative Data	31
Enrollment by Counties	32

## Additional copies of this report may be obtained from:

Office of the Vice President for Business Affairs and Treasurer Byron C. Wright Administration Building University of Southern Indiana 8600 University Boulevard Evansville, IN 47712-3596 Telephone: 812/464-8600 or from the website at www.usi.edu/busoff/annualreport.asp

# Board of Trustees 2012–2013



Trustees of the University gather before the May 2013 commencement ceremony. Left to Right: Ira G. Boots, W. Harold Calloway, Linda L. M. Bennett, Jeffrey L. Knight, Ronald S. Rochon, Susan E. Ellsperman '13, and Amy W. MacDonell.

Ted C. Ziemer, Jr., 2015 Chair Evansville, Indiana

Amy L. MacDonell, 2014 Secretary Indianapolis, Indiana

Susan Ellsperman, 2013 Newburgh, Indiana **Jeffrey L. Knight, 2015** *Vice Chair* Evansville, Indiana

Ira G. Boots, 2016 Evansville, Indiana

Ronald D. Romain, 2016 Evansville, Indiana W. Harold Calloway, 2014 Vice Chair Evansville, Indiana

John M. Dunn, 2014 Evansville, Indiana

Kenneth L. Sendelweck, 2016 Jasper, Indiana

# University Officers 2012-2013

Linda L. M. Bennett President

Cynthia S. Brinker Vice President for Government and University Relations Ronald S. Rochon Provost Mark Rozewski

Vice President for Finance and Administration and Treasurer

# Message from the President



Dr. Linda L. M. Bennett President The University of Southern Indiana continues to be a model for student-centered postsecondary education. A comprehensive university, USI offers high quality, high-impact academic programs, provides community engagement to assist with economic and workforce development, and participates in partnerships important to the success of our students and our community. In 2012–2013, the fourth year in a five-year strategic planning process, the campus community continued to develop initiatives and proposals to meet the ongoing goals of the 2010–2015 Strategic Plan. Throughout the year, we also celebrated extraordinary accomplishments of our students, alumni, faculty, and staff.

In April, the USI Foundation announced the public phase of *Campaign USI: Elevating Excellence*, a \$50 million capital campaign, during a presentation by entrepreneur and philanthropist T. Boone Pickens on the USI campus. Also announced was a leadership gift from Evansville business leaders and alumni Ronald D. Romain '73 and Connie Romain '74, and in their honor, the USI College of Business was renamed the Romain College of Business. *Campaign USI: Elevating Excellence* will support the University's strategic goals and fund specific projects and programs.

USI faculty continued the revision of the University Core Curriculum, making it more concise, flexible, appealing, and accessible to students. The new Core, which will take effect in fall 2014, will help

increase graduation rates and enhance the overall experience of our students.

Joanna Emmons, a 2005 nursing graduate from USI's College of Nursing and Health Professions, was named the 2012 Magnet Nurse of the Year by the American Nurses Credentialing Center—one of the profession's highest honors.

Dr. Hillary Braysmith, associate professor of art history, directed the second successful Sculpt EVV in June 2013. Sculpt EVV, a nationally advertised, juried outdoor sculpture exhibition, was organized through a partnership of USI and the City of Evansville. The event encouraged appreciation of public art and community engagement in the historic Evansville district of Haynie's Corner. USI art students received hands-on experience in preparing and staging an exhibition.

Also in June, a team of USI accounting students won first place in the national Student Case Competition sponsored by the Institute of Management Accountants. This was the fourth year for a Romain College of Business team to take first place and the seventh year for USI to qualify for the national finals.

Sixteen students from engineering and business disciplines attended the Technology Commercialization Academy in summer 2013. Academy participants developed ideas and business strategies around commercialization of several Naval Surface Warfare Center, Crane Division (NSWC Crane) patents. Students explored NSWC Crane military patents for radio intelligence, the intuitive interface initiative, and the fire control laser model. The Academy, a collaboration of Growth Alliance for Greater Evansville (GAGE) and USI, was funded through a grant from Lilly Endowment, Inc.

These and other stories about exceptional achievements at USI were abundant in 2012-2013. While we continued to face challenges in the changing environment for higher education, this was a strong year for the University of Southern Indiana. Guided by its Strategic Plan, the University continues to make progress, even during times of economic challenge, and is well positioned for the future.

Linda L. M. Bennett President

# Message From The Vice President and Treasurer

To the President and the Board of Trustees of the University of Southern Indiana:

I am pleased to present the University of Southern Indiana's audited financial report for the fiscal year ended June 30, 2013. The financial report has been prepared and presented in accordance with generally accepted accounting principles established by the Governmental Accounting Standards Board (GASB) for public colleges and universities. The University is regarded as a special-purpose government entity engaged only in business-type activities. As such, the financial report consists of the following basic statements: Management's Discussion and Analysis (MD&A); the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; the Statement of Cash Flows; and the Notes to the Financial Statements. The report also contains the Statement of Financial Position and the Statement of Activities of the USI Foundation, a component unit of the University of Southern Indiana.

The financial statements provide a summary of the flow of economic resources during the fiscal year, the University's financial position at fiscal year end, comparative data from the previous fiscal year, and the assets available for future use. The statements and the accompanying notes have been audited by the Indiana State Board of Accounts. Their opinion appears on the following page.

This report is a complete and permanent record of the financial status of the University of Southern Indiana for the period stated therein.

### Mark Rozewski

Vice President for Finance and Administration and Treasurer



Mark Rozewski Vice President

for Finance and Administration and Treasurer



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### INDEPENDENT AUDITOR'S REPORT

### TO: THE OFFICIALS OF UNIVERSITY OF SOUTHERN INDIANA, EVANSVILLE, INDIANA

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities and aggregate discretely presented component unit of University of Southern Indiana (University), a component unit of the State of Indiana, as of and for the years ended June 30, 2013 and 2012, and the related notes to the financial statements, which collectively comprise the University's basic financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of University of Southern Indiana Foundation, a component unit of the University as discussed in Note A, which represents 100% of the assets and revenues of the discretely presented component unit. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for University of Southern Indiana Foundation, is based solely on the report of the other auditor. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### INDEPENDENT AUDITOR'S REPORT (Continued)

#### Opinions

In our opinion, based on our audits and the reports of the other auditor, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the aggregate discretely presented component unit of University of Southern Indiana as of June 30, 2013 and 2012, and the respective changes in its financial position and its cash flows, thereof, for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management Discussion and Analysis (MD&A) be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information or provide any assurance.

#### Other Information

Our audits were conducted for the purpose of forming opinions on the financial statements that collectively comprise the University's basic financial statements. The Board of Trustees and University Officers, Message from the President, Letter to the President and the Board of Trustees, Five-Year Comparative Data, and Home Counties of USI Students are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Board of Trustees and University Officers, Message from the President, Letter to the President and the Board of Trustees, Five-Year Comparative Data, and Home Counties of USI Students have not been subjected to the auditing procedures applied in the audit of the basic financial statements and accordingly, we do not express an opinion or provide any assurance on this information.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 5, 2013, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters.

The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.

5

In Clarke

Bruce Hartman State Examiner

November 5, 2013

# Management's Discussion and Analysis

Management's discussion and analysis reviews the financial performance of the University during the fiscal year ended June 30, 2013, and compares that performance with data from prior fiscal periods. It is designed to focus on current activities, resulting changes, and currently known facts. It is intended to answer questions that may result from the review of the information presented in the financial statements and to better explain the financial position of the University. The information presented in the financial statements, the notes to the financial statements, and the discussion and analysis are the responsibility of management.

# Using the Annual Report

This annual report consists of a series of financial statements prepared from an entity-wide focus in accordance with the Governmental Accounting Standards Board Statement No. 35, Basic Financial Statements-and Management's Discussion and Analysis-for Public Colleges and Universities. These statements focus on the financial condition, the results of operations, and the cash flows of the University as a whole. During the 2013 fiscal year, the University implemented GASB 63 Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position. This adoption has changed the reporting format of two derivative financial instruments held by the University and also required two statement name changes. The statement formerly known as the Statement of Net Assets has been replaced with the Statement of Net Position. The Statement of Revenues, Expenses, and Changes in Net Assets is now known as the Statement of Revenues, Expenses, and Changes in Net Position.

A key question to ask about the University's finances is whether the institution as a whole improved or declined as a result of the financial activities from the fiscal year. The answer is found in the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows. Discussion and analysis of each of these statements are presented in the following pages.

## **Statement of Net Position**

The Statement of Net Position presents the value of the assets, liabilities, and net position at the end of the fiscal year as well as deferred inflows of resources and deferred outflows of resources which affect the net position of the University. It is prepared under the accrual basis of accounting: revenues and expenses, and their impact on assets and liabilities, are recognized when service is provided or received by the University, regardless of when cash is exchanged. Assets and liabilities are classified as current (accessible or payable in one year or less) or non-current (accessible or payable beyond one year); invested in capital assets net of debt, restricted for specific purposes, or unrestricted.

Net position is one indicator of current financial health. The increases or decreases in net position that occur over time indicate improvements or deterioration of the University's financial condition.

STATEMENT OF NET POSITION			
June 30 (in thousands)	2013	2012	2011
Current Assets	\$ 58,438	\$ 58,770	\$ 61,564
Non-current Assets:			
Capital assets, net of depreciation	174,595	176,744	184,097
Other non-current	56,184	47,623	40,922
Total Assets	\$289,217	\$283,137	\$286,583
Deferred Outflow of Resources	\$ 2,084	\$ 2,900	\$ 1,857
Total Deferred Outflow of Resources	\$ 2,084	\$ 2,900	\$ 1,857
Current Liabilities	\$ 23,247	\$ 23,786	\$ 25,899
Non-current Liabilities	135,837	131,860	136,744
Total Liabilities	\$159,084	\$155,646	\$162,643
Net Position:			
Invested in capital assets, net of debt	\$ 45,158	\$ 42,996	\$ 40,675
Restricted-expendable	3,141	334	25
Unrestricted	83,918	87,061	85,097
Total Net Position	\$132,217	\$130,391	\$125,797

# Assets

Current assets at June 30, 2013, consist predominantly of cash and cash equivalents, short-term investments, receivables net of allowances for bad debt, and deposits with bond trustee. Also included are prepaid expenses, inventory, and accrued interest. Non-current assets include capital assets net of depreciation, long-term investments, and deposits with bond trustee. Both current and non-current assets include lesser-valued resources that are grouped together and listed under the term "Other".

Total assets increased \$6.1 million (2.2 percent) in 2013 compared to a \$3.4 million (.8 percent) decrease in 2012 and an \$881,000 (.3 percent) decrease in 2011. The current year increase is explained by the following fiscal year events:

- Cash and cash equivalents valued at \$7.8 million were replaced with longer term investments valued at \$7.7 million reducing total assets by \$100,000.
- Accounts receivable, although significant in amount at \$9.3 million, remained flat compared to the prior year indicating stability with this asset category. Student receivables increased \$857,000 in 2013 but were offset by a \$923,000 reduction in external receivables.
- Deposit with bond trustee increased \$9.1 million in 2013. This increase is a result of \$12.3 million in Series K-1 Teaching Theatre construction project bond proceeds received in 2013 but not fully liquidated with project completion scheduled for the fall of 2014.
- Capital assets decreased by \$2.1 million in fiscal year 2013. Net capital assets increased \$9.5 million as described in Note 18 of the Notes to Financial Statements. The \$9.5 million increase was offset by depreciation expense of \$12.3 million and \$681,000 in depreciation expense adjustments generating this decrease in net capital assets.
- Other current assets decreased \$452,000 and other noncurrent assets decreased \$263,000.



# Deferred Outflow of Resources

Deferred outflow of resources related to Series 2006 and Series 2008A hedgeable financial derivatives are presented separately this year because of required reporting changes. These deferred outflows provide an accumulated fair market value valuation of the swaps as of June 30, 2013. The fair market value of the financial instruments decreased by \$816,000 in 2013 compared to an increase of slightly more than \$1 million in 2012. The change in value for 2013 indicates an improved swap position. Detailed information regarding these financial derivatives can be found in Note 5 of the *Notes to Financial Statements*.

# Liabilities

Current liabilities at June 30, 2013, are primarily composed of accrued payroll, related benefits and deductions along with the current portion of bonds payable. Also included are accounts payable, debt interest payable, deferred revenue, and other miscellaneous liabilities. Non-current liabilities are predominately bonds payable. Also included are derivative instruments-interest rate swaps for Series 2006 and Series 2008A hedgeable financial derivatives, compensated absences, termination and postemployment benefits, an unamortized bond premium, and miscellaneous other long-term liabilities. Total liabilities increased \$3.4 million (2.2 percent) in 2013 compared to a decrease of \$7 million (4.3 percent) in 2012 and a decrease of \$6.4 million (3.8 percent) in 2011. Activities that influenced this change include the following:

- Accrued payroll, related benefits, and deductions decreased \$475,000 in 2013 compared to a \$64,820 increase in 2012 and an increase of \$897,460 in 2011.
  - Benefit withholdings decreased \$319,558 for the 2013 fiscal year.
  - Compensated absences decreased \$136,769.
- The liability for post retirement benefits increased by \$2.5 million in 2013.
- The 2013 net change to notes and bonds payable equals a \$3.1 million increase.
  - Paying down the existing debt decreased bonds payable by \$9.2 million.
  - Issuance of Series K-1 for \$12.3 million used for the Teaching Theatre increased bonds payable.
  - See Note 6 in *Notes to Financial Statements* for more information on notes and bonds payable.

## Net Position

Net Position at June 30, 2013, is \$1.8 million greater than on June 30, 2012. Capital assets, net of related debt, increased \$2.1 million; restricted expendable assets increased \$2.8 million; and unrestricted assets decreased \$3.1 million. Unrestricted assets equal \$83.9 million and comprise 63 percent of total net position. Of the total unrestricted amount, \$67.4 million has been internally designated as follows:

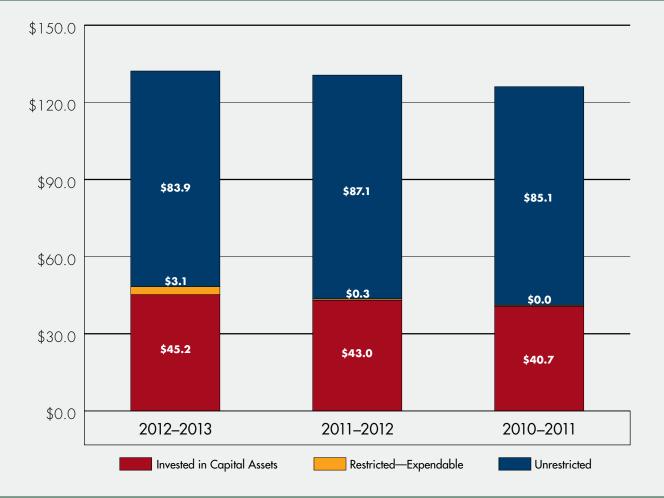
- \$22 million reserve for equipment and facilities maintenance and replacement
- \$15.8 million reserve for University benefits
- \$12.3 million reserve for auxiliary systems
- \$4.2 million reserve for working capital and outstanding encumbrances
- \$6.9 million reserve for academic operations and initiatives
- \$2.8 million reserve for insurance and equipment
- \$3.4 million reserve for medical premiums

# Statement of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenues earned and the expenses incurred during the fiscal year. This statement tells the reader to what extent the results of operations, non-operating revenues, and capital funding have had on the net position of the University.

Activities are reported as either operating or non-operating. Student fees and revenues from auxiliary enterprises are the major sources of operating income. Operating income is reduced by discounts and allowances for scholarships, room, and board. Discounts and allowances are institutional resources provided to students as financial aid up to and equal the amounts owed by the students to the institution.

An important point to recognize on this financial statement is that state appropriations and non-exchange governmental and corporate grants are required to be classified as non-operating revenues. This creates large operating deficits for public universi-



8

### ANALYSIS OF NET ASSETS (IN MILLIONS)

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS					
Year Ended June 30 (in thousands)	2013	2012	2011		
Total operating revenues	\$ 75,853	\$ 75,235	\$ 69,622		
Total operating expenses	(144,298)	(140,344)	(135,537)		
Operating losses	(68,445)	(67,109)	(65,915)		
Net non-operating revenues/(expenses)	69,687	71,322	69,049		
Income/(expenses) before other revenues,					
expenses, gains, or losses	1,242	4,213	3,133		
Capital gifts, grants, and appropriations	584	381	2,366		
Increase (decrease) in net position	\$ 1,826	\$ 4,594	\$ 5,499		

ties which rely heavily on state funding and governmental grants to meet their missions and goals. A truer measure of fiscal year net income is the amount shown on the statement as "Income/ (expenses) before other revenues, expenses, gains, or losses".

### Revenues

Operating revenues increased \$2.6 million (3.6 percent) in 2013 compared to \$3.6 million (5.2 percent) in 2012 and \$2.9 million (4.4 percent) in 2011. The increases are explained by the following significant fiscal year activities:

- Net student fee revenue increased from \$43.3 million in 2012 to \$46.4 million in 2013. This change was due principally to a fall and spring student fee increase of 5 percent netted against a summer 2013 tuition discount of approximately 20 percent and an enrollment decrease of 3 percent.
- Auxiliary income increased from \$25 million in 2012 to \$25.2 million in 2013. The increase stemmed from a 1.4 percent increase in housing and a 14.4 percent increase in

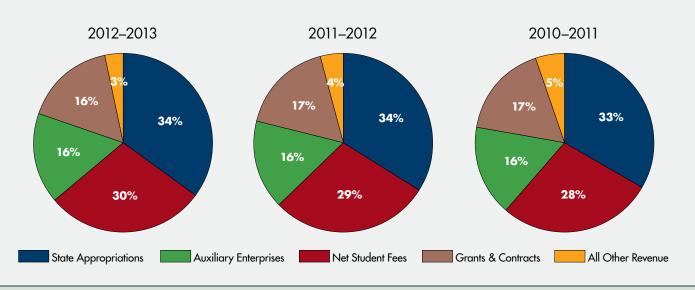
parking income offset by a 3.5 percent decrease in dining revenues and a 7 percent decrease in bookstore revenues.

- Operating grants declined by \$490,000 with federal operating grants accounting for \$300,000 of the decline.
- Other operating revenue declined by \$160,000.

Non-operating revenues experienced a decrease of 2.3 percent for the fiscal year ended June 30, 2013, compared to a 3.3 percent increase in 2012.

- State appropriations increased .58 percent from \$51.6 million in 2012 to \$51.9 million in 2013. The increase in operating funding resulted from the University's performance related to the State of Indiana funding model that now uses performance metrics to determine funding levels.
- Federal grants and contracts decreased \$1.1 million (7 percent) compared to a decrease of \$1 million (6.5 percent) in 2012. Federal student financial assistance accounted for the decrease.

### REVENUE SOURCES



 Investment income increased by \$100,000 in 2013 but unrealized losses based upon current market values increased \$1.3 million. Although this loss will occur only if the investments are sold before maturity, accounting standards require this valuation and result in an investment income loss of \$487,000.

Total revenues (operating, non-operating, and other) increased \$1.6 million in fiscal year 2013. The graph on page 9 shows the composition of the University's revenue for fiscal years 2011–2013.

### Expenses

Operating expenses increased \$4 million (2.8 percent) this fiscal year compared to a \$4.8 million (3.6 percent) increase in 2012. The growth in operating expenses was driven by increases in salaries and benefits and supplies and other services. Changes in expense categories were as follows:

- Compensation (salaries, wages, and benefits) comprised 56.5 percent of total operating expenses and increased 1.5 percent over 2012. Salaries and wages increased \$378,000 and benefit expenses increased \$1.2 million.
- Student financial aid decreased by \$1.1 million for a 10.2 percent decrease. Federal aid decreased by \$1 million, non-employee remitted fees increased by \$311,000, and state financial aid increased \$300,000.
- Supplies and other services expense increased by \$3.8 million (11.8 percent) in 2013 compared to \$2.3 million (6.6 percent) decrease in 2012. Increases were predominantly

in the area of capital outlay including an increase in capital and non-capital equipment expense of \$2.2 million with other expense classifications remaining flat or slightly below 2012 levels.

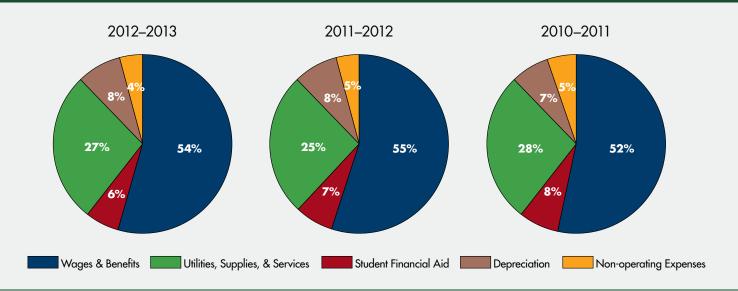
• Depreciation increased \$397,000 or 3.3 percent, in fiscal year 2013 compared to an increase of \$1.9 million, or 18.7 percent, in fiscal year 2012.

Non-operating expenses consist of interest on capital assetrelated debt and other costs associated with issuing bonds and refinancing debt. These expenditures decreased \$2,000 this year compared to a decrease of \$257,000 in 2012. The change in fiscal year 2013 resulted from less interest on capital debt expense and increased bond issuance costs associated with the Series K bond issues.

Total expenses (operating and non-operating) increased \$4.4 million in fiscal year 2013 compared to a \$4.5 million increase in 2012 and an \$8.1 million increase in 2011. The composition of total expenses for all three years is depicted by major categories in the graph below.

# Change in Net Position

The difference between annual revenues and expenses causes an increase or decrease to net position. For fiscal year ended June 30, 2013, net position increased \$1.8 million compared to a \$4.6 million increase for fiscal year ended June 30, 2012. Total revenues increased more than total expenses during fiscal year 2013.



10

### EXPENSE PURPOSES

# **Statement of Cash Flows**

The Statement of Cash Flows provides additional information about the financial health of the University by helping the user assess the ability to generate future cash flows, the ability to meet obligations as they come due, and the need for external financing. This statement identifies the sources and uses of cash and equivalents throughout the fiscal year and informs the user how much cash was used by or provided by the following activities: operating, noncapital financing, capital financing, and investing. The chart below shows the University's sources, uses, and changes in cash and cash equivalents for fiscal years 2011-2013.

<b>STATEMENT OF CASH FLOWS</b> Year ended June 30 (in thousands)	2013	2012	2011
Net cash (used) provided by			
Operating activities	(\$53,418)	(\$53,906)	(\$53,865)
Noncapital financing activities	76,693	77,260	75,583
Capital financing activities	(23,010)	(20,723)	(27,163)
Investing activities	(6,693)	(9,132)	33,345
Net increase (decrease) in cash	\$ (6,428)	\$ 6,501	\$27,900

# **Operating Activities**

- Cash used by operating activities decreased \$488,000 in 2013 compared to a \$41,406 increase from 2011 to 2012.
- Student fees and auxiliary enterprises provided the largest inflow of cash for all fiscal years.
- Payments to employees (wages and benefits) and suppliers caused the largest outflow of cash for all fiscal years.

# Noncapital Financing Activities

- Cash provided by noncapital financing activities decreased \$567,000 in 2013 compared to a \$1.7 million increase from 2011 to 2012.
- State appropriations provided the largest cash inflow in all fiscal years.

# Capital Financing Activities

- Cash used by capital financing activities increased \$2.3 million in 2013 compared to a \$6.4 million decrease in 2012.
- Proceeds from refunding Series H and Series I along with the issuance of Series K-1 generated the largest cash inflow in 2013; proceeds from refunding Series 2001A generated the largest cash inflow in 2012; capital gifts and grants generated the largest cash inflow in 2011.
- Principal and interest paid on capital debt generated the largest cash outflow in 2013 and 2012 while purchases of capital assets generated the largest cash outflow in 2011.

# Investing Activities

- Cash used by investing activities decreased \$2.4 million during 2013 compared to a \$42.2 million decrease in 2012. The 2012 increase resulted partially from a change in the amount on deposit with the bond trustee for the Series J Bonds.
- Proceeds from sales and maturities of investments decreased \$2.9 million in 2013 compared to a \$4.5 million decrease in 2012.
- Cash used for purchases of investments decreased \$5.1 million in 2013 following a \$10.3 million increase from 2011 to 2012.

# Summary of Statement of Cash Flows

For the year ended June 30, 2013, less cash was used for operating activities, less cash was provided by noncapital financing activities, more cash was used by capital financing activities, and less cash was used by investing activities than in the previous fiscal year. As a result of these activities, the University decreased its cash position by \$6.4 million, ending the fiscal year with a cash balance of \$24.8 million.



## **Factors Impacting Future Periods**

The outlook for the University of Southern Indiana remains positive. As an institution generating revenues exceeding expenditures, with no deferred maintenance, a pricing strategy allowing flexibility, and located in a state that ended the year with another budget surplus, the University is well-positioned for future periods. The State of Indiana currently has received the highest credit rating possible, AAA, from all three credit rating agencies. Indiana is one of only nine states to receive this distinction and provides the University with over 30 percent of its funding annually. USI currently carries an A1 rating on student fee debt and an A2 rate on auxiliary system debt from Moody's Investors Service with a favorable outlook.

The 2013 Indiana General Assembly continued to invest in the University. For the 2013–15 Biennial Budget, the University received a 5.1 percent increase in operating appropriation over fiscal year 2013. The University is one of only two eligible institutions in the State to receive funding in each of the performance funding metrics used to calculate appropriations. In addition, two new line items in the University's budget included \$274,000 for dual credit priority courses and a \$2 million recognition of the need for increased full-time faculty. The State also provided \$1,367,926 in general repair and rehabilitation of plant and \$18 million in cash appropriated over the biennium for a series of classroom renovation and expansion projects.

The 2014 fiscal year begins with a \$50 million capital campaign by the University of Southern Indiana Foundation entering its public phase. The campaign has already raised nearly \$34 million of that goal. This goal appears to be very obtainable by the December 2015 target date. Plans are in the early design



phase for a donor funded conference center and a donor funded visitor center on campus, both from the campaign. The campaign also focuses on student scholarships and scholarly funds for faculty that will benefit prospective students and academic endeavors.

Two upcoming physical changes to campus will strengthen the academic mission and add to campus. The fall of 2013 semester began with the opening of a 16,000-square-foot Applied Engineering Center that will prepare students with specific work knowledge before they enter the workforce. This application-based learning will provide USI engineering students with unique, specialized knowledge when competing with other students for similar jobs. The opening of a 300-seat Teaching Theatre will benefit students with a desire to learn theatre in a one-of-a-kind venue. The Teaching Theatre is an initiative that benefits the University and the community in a manner consistent with our Carnegie Engaged University distinction.

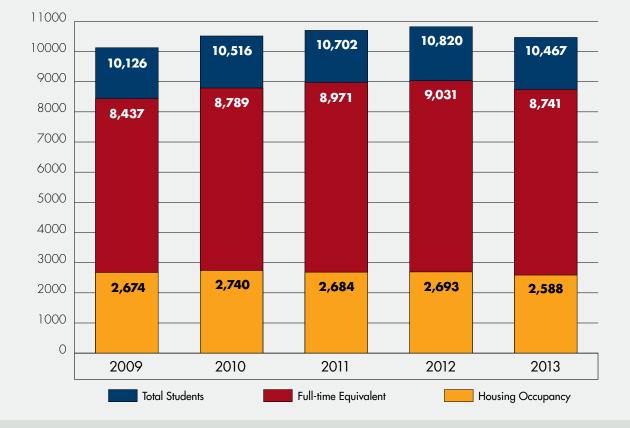
The University continues to monitor healthcare costs, and expects that this year's expense will be manageable within the current budget. In addition, the University has begun a process, expected to conclude in early 2014, that will reduce employer contributions to the Teachers Insurance and Annuity Association-College Retirement Equities Fund (TIAA-CREF) for new employees, and end the existing post-retirement healthcare benefit for new employees. Additionally, new support staff will likely no longer be placed in the Public Employees' Retirement Fund (PERF) of the State of Indiana. A yet to be identified private sector vendor will be engaged to provide a platform for that benefit.

USI maintains its reputation as a great value in higher education. The University's market position, value, quality, and pricing has helped to broaden the catchment area for prospective students while increasing student quality during a period of challenging economic times. The fall 2013 class, although smaller in number than its preceding class, is by far the strongest academic class in the history of the University in terms of entering grade point average and test scores. The University has engaged the services of a nationally renowned recruitment firm to modernize recruitment and retention efforts and to assist the University in identifying new student markets. The position of the University as it nears 50 years in business makes this the ideal time to review and evaluate recruitment and retention.

The 2013–2014 student fee rates were the first step in a strategic fee realignment process that will take place over the next six years. Its purpose is to increase University of Southern Indiana tuition to the average tuition of a group of 10 state universities composed of Indiana State University and the regional campuses of Indiana University and Purdue University. Fee increases will be subject to the fee environment among the group of universities and the level of State support for USI. The plan will contribute to the development of a resource base that allows the University to move forward while maintaining the affordability that is an important part of its mission. Program fees recognizing the University's cost of delivering specialized programs will be effective in July 2014. The program fees will supplement base tuition in areas such as engineering, undergraduate and graduate nursing, and graduate occupational therapy, and will be used to meet program costs and support hiring faculty in these high-demand high-cost programs. New faculty hires enabled by the fee income will allow increased student admissions within stringent program accreditation student faculty ratios.

The University of Southern Indiana is maturing. Its rate of growth is leveling as it continues to develop as a residential campus and gains prominence not only locally and regionally but also nationally and internationally. Total enrollment for academic years ending 2009 through 2013 reflects an increase of 3.4 percent; full-time equivalents for the same period increased 3.6 percent. Full-time students represent 84 percent of the total student population. Housing occupancy has been consistently well in excess of 90 percent the past five-year period, and was 91.0 percent on the first day of classes in the current year. The following graph illustrates enrollment and housing occupancy for the five-year period 2009 to 2013.





### ENROLLMENT FOR YEAR ENDING JUNE 30

# Statement of Net Position

As of June 30	2013	2012
ASSETS	2010	Reclass*
Current Assets		
Cash and cash equivalents	\$ 24,762,134	\$ 31,190,213
Short-term investments	14,327,480	15,656,177
Accounts receivable	9,250,324	9,317,060
Inventories	1,223,497	1,195,013
Deposit with bond trustee	7,969,594	54,642
Other current assets	904,665	1,357,146
Total current assets	\$ 58,437,694	\$ 58,770,251
Noncurrent Assets		
Long-term investments	\$ 54,644,883	\$ 46,972,627
Deposit with bond trustee	1,451,649	300,000
Capital assets, net	174,595,186	176,744,006
Other noncurrent assets	88,029	350,639
Total noncurrent assets	\$ 230,779,747	\$ 224,367,272
Total Assets	\$ 289,217,441	\$ 283,137,523
DEFERRED OUTFLOW OF RESOURCES		
Hedging derivative instruments	\$ 2,084,296	\$ 2,899,717
LIABILITIES		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 1,742,335	\$ 1,615,771
Accrued payroll, benefits, and deductions	6,239,741	6,715,057
Notes and bonds payable	11,403,825	10,709,160
Debt interest payable	1,600,785	1,991,121
Unearned revenue	1,569,188	1,936,808
Other current liabilities	691,513	818,339
Total current liabilities	\$ 23,247,387	\$ 23,786,256
Noncurrent Liabilities	¢ 100 700 ( 70	
Notes and bonds payable	\$ 122,702,673	\$ 120,301,498
Unamortized bond premium	756,447	1,082,867
Derivative instruments-interest rate swap	2,084,296	2,899,717
Other postemployment benefits Compensated absences and termination benefits	7,767,094 2,485,485	5,285,749
Other noncurrent liabilities	40,978	2,253,827 36,357
Total noncurrent liabilities	\$ 135,836,973	\$ 131,860,015
Total Liabilities	\$ 159,084,360	\$ 155,646,271
NET POSITION	φ 137,004,000	ψ 100,0 <del>4</del> 0,27 1
Net investment in capital assets	\$ 45,158,020	\$ 42,995,532
Restricted	Ψ =0,100,020	Ψ <u>Ψ</u> <i>L</i> , 770,002
Expendable		
Capital projects	2,930,199	
Debt service	123,383	300,000
Scholarships, research, and other	87,468	34,233
Unrestricted	83,918,307	87,061,204
Total Net Position	\$ 132,217,377	\$ 130,390,969

\*See Note 19 in the Notes to Financial Statements

# Component Unit

# University of Southern Indiana Foundation

# Statement of Financial Position Year Ended June 30, 2013

Cash\$ 708,512Accounts and interest receivable51,908Contributions receivable, net5,596,260Prepaid expenses19,450Investments79,900,086Cash value of life insurance325,070Beneficial interest in charitable remainder trusts711,262Beneficial interest in community Foundation59,045Real estate held for investment2,471,215Land225,468Buildings, net of accumulated depreciation;2013 - \$252,631, 2012 - \$215,8182013 - \$252,631, 2012 - \$215,818493,625Property management deposits4,275Total assets\$ 93,787,268LIABILITIES AND NET ASSETS3,200Deferred income3,300Payable to related parties3,200Deferred income3,300Payable to related parties2,559,879Net AssetsUnrestrictedUnrestricted13,108,659Temporarily restricted37,075,410Total net assets91,227,389Total inabilities and net assets\$ 93,787,268	ASSETS		
Contributions receivable, net5,596,260Prepaid expenses19,450Investments79,900,086Cash value of life insurance325,070Beneficial interest in charitable remainder trusts711,262Beneficial interest in perpetual trusts3,221,092Beneficial interest in perpetual trusts3,221,092Beneficial interest in Community Foundation59,045Real estate held for investment2,471,215Land225,468Buildings, net of accumulated depreciation; 2013 - \$252,631, 2012 - \$215,818493,625Property management deposits4,275Total assets\$ 93,787,268LIABILITIES AND NET ASSETS3,200Liabilities3,200Deferred income3,300Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net AssetsUnrestrictedUnrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389	Cash	\$	708,512
Prepaid expenses    19,450      Investments    79,900,086      Cash value of life insurance    325,070      Beneficial interest in charitable remainder trusts    711,262      Beneficial interest in community Foundation    59,045      Real estate held for investment    2,471,215      Land    225,468      Buildings, net of accumulated depreciation;    2013 - \$252,631, 2012 - \$215,818      Yoperty management deposits    4,275      Total assets    \$93,787,268      LIABILITIES AND NET ASSETS    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,559,879      Net Assets    13,108,659      Temportrily restricted    13,108,659      Temportrily restricted    37,075,410      Total net assets    91,227,389	Accounts and interest receivable		51,908
Investments 79,900,086 Cash value of life insurance 325,070 Beneficial interest in charitable remainder trusts 711,262 Beneficial interest in perpetual trusts 3,221,092 Beneficial interest in Community Foundation 59,045 Real estate held for investment 2,471,215 Land 225,468 Buildings, net of accumulated depreciation; 2013 – \$252,631, 2012 – \$215,818 Property management deposits 4,275 Total assets \$93,787,268 LIABILITIES AND NET ASSETS Liabilities \$93,787,268 LIABILITIES AND NET ASSETS Liabilities \$40,828 Deposits 3,200 Deferred income 3,300 Payable to related parties 487,419 Annuities payable 2,025,132 Total liabilities 2,559,879 Net Assets Unrestricted 13,108,659 Temporarily restricted 41,043,320 Permanently restricted 37,075,410	Contributions receivable, net		5,596,260
Investments 79,900,086 Cash value of life insurance 325,070 Beneficial interest in charitable remainder trusts 711,262 Beneficial interest in community Foundation 59,045 Real estate held for investment 2,471,215 Land 225,468 Buildings, net of accumulated depreciation; 2013 – \$252,631, 2012 – \$215,818 Property management deposits 4,275 Total assets \$93,787,268 LIABILITIES AND NET ASSETS Liabilities Accounts payable \$40,828 Deposits 3,200 Deferred income 3,300 Payable to related parties 487,419 Annuities payable 2,025,132 Total liabilities 2,559,879 Net Assets Unrestricted 13,108,659 Temporarily restricted 41,043,320 Permanently restricted 37,075,410 Total net assets 91,227,389	Prepaid expenses		19,450
Cash value of life insurance325,070Beneficial interest in charitable remainder trusts711,262Beneficial interest in perpetual trusts3,221,092Beneficial interest in Community Foundation59,045Real estate held for investment2,471,215Land225,468Buildings, net of accumulated depreciation; 2013 - \$252,631, 2012 - \$215,818493,625Property management deposits4,275Total assets\$ 93,787,268LIABILITIES AND NET ASSETS Liabilities Accounts payable\$ 40,828 3,200Deforred income3,300Payable to related parties487,419 2,025,132Total liabilities2,025,132Total liabilities2,559,879Net Assets13,108,659 41,043,320 2Permanently restricted13,108,659 41,043,320Total net assets91,227,389			79,900,086
Beneficial interest in perpetual trusts    3,221,092      Beneficial interest in Community Foundation    59,045      Real estate held for investment    2,471,215      Land    225,468      Buildings, net of accumulated depreciation;    2013 - \$252,631, 2012 - \$215,818      Property management deposits    4,275      Total assets    \$ 93,787,268      LIABILITIES AND NET ASSETS    1      Liabilities    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    Unrestricted    13,108,659      Temporarily restricted    37,075,410      Total net assets    91,227,389	Cash value of life insurance		325,070
Beneficial interest in Community Foundation    59,045      Real estate held for investment    2,471,215      Land    225,468      Buildings, net of accumulated depreciation;    2013 - \$252,631, 2012 - \$215,818      Property management deposits    4,275      Total assets    \$ 93,787,268      LIABILITIES AND NET ASSETS    Liabilities      Accounts payable    \$ 40,828      Deposits    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    Unrestricted    13,108,659      Temporarily restricted    37,075,410      Total net assets    91,227,389	Beneficial interest in charitable remainder trusts		711,262
Beneficial interest in Community Foundation    59,045      Real estate held for investment    2,471,215      Land    225,468      Buildings, net of accumulated depreciation;    2013 - \$252,631, 2012 - \$215,818      Property management deposits    4,275      Total assets    \$ 93,787,268      LIABILITIES AND NET ASSETS    Liabilities      Accounts payable    \$ 40,828      Deposits    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    Unrestricted    13,108,659      Temporarily restricted    37,075,410      Total net assets    91,227,389	Beneficial interest in perpetual trusts		3,221,092
Real estate held for investment2,471,215Land225,468Buildings, net of accumulated depreciation; 2013 - \$252,631, 2012 - \$215,818493,625Property management deposits4,275Total assets\$ 93,787,268LIABILITIES AND NET ASSETSLiabilities3,200Deferred income3,300Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net AssetsUnrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389	Beneficial interest in Community Foundation		59,045
Land    225,468      Buildings, net of accumulated depreciation;    493,625      Property management deposits    4,275      Total assets    \$ 93,787,268      LIABILITIES AND NET ASSETS    1      Liabilities    \$ 40,828      Deposits    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    13,108,659      Unrestricted    13,108,659      Temporarily restricted    41,043,320      Permanently restricted    37,075,410      Total net assets    91,227,389			2,471,215
2013 - \$252,631, 2012 - \$215,818    493,625      Property management deposits    4,275      Total assets    \$ 93,787,268      LIABILITIES AND NET ASSETS    5      Liabilities    Accounts payable    \$ 40,828      Deposits    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    13,108,659      Temporarily restricted    41,043,320      Permanently restricted    37,075,410      Total net assets    91,227,389	Land		
Property management deposits    4,275      Total assets    \$ 93,787,268      LIABILITIES AND NET ASSETS    Liabilities      Accounts payable    \$ 40,828      Deposits    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    13,108,659      Unrestricted    13,108,659      Temporarily restricted    37,075,410      Total net assets    91,227,389	Buildings, net of accumulated depreciation;		
Total assets\$ 93,787,268LIABILITIES AND NET ASSETSLiabilitiesAccounts payable\$ 40,828Deposits3,200Deferred income3,300Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net Assets13,108,659Unrestricted13,108,659Temporarily restricted37,075,410Total net assets91,227,389	2013 – \$252,631, 2012 – \$215,818		493,625
LIABILITIES AND NET ASSETS      Liabilities    Accounts payable    \$ 40,828      Deposits    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    13,108,659      Unrestricted    13,108,659      Temporarily restricted    37,075,410      Total net assets    91,227,389	Property management deposits		4,275
LIABILITIES AND NET ASSETS      Liabilities    Accounts payable    \$ 40,828      Deposits    3,200      Deferred income    3,300      Payable to related parties    487,419      Annuities payable    2,025,132      Total liabilities    2,559,879      Net Assets    13,108,659      Unrestricted    13,108,659      Temporarily restricted    37,075,410      Total net assets    91,227,389		<b>b</b>	00 707 0/0
Liabilities\$ 40,828Deposits3,200Deferred income3,300Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net Assets13,108,659Unrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389	lotal assets	\$	93,787,268
Accounts payable\$ 40,828Deposits3,200Deferred income3,300Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net Assets13,108,659Unrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389			
Deposits3,200Deferred income3,300Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net AssetsUnrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389		\$	40 828
Deferred income3,300Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net Assets13,108,659Unrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389		Ŷ	,
Payable to related parties487,419Annuities payable2,025,132Total liabilities2,559,879Net AssetsUnrestrictedUnrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389	I Contraction of the second		,
Annuities payable2,025,132Total liabilities2,559,879Net AssetsUnrestrictedUnrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389			,
Net AssetsUnrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389			,
Unrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389	Total liabilities		2,559,879
Unrestricted13,108,659Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389			
Temporarily restricted41,043,320Permanently restricted37,075,410Total net assets91,227,389			
Permanently restricted37,075,410Total net assets91,227,389			
Total net assets 91,227,389			
	Permanently restricted		37,075,410
Total liabilities and net assets \$ 93,787,268	Total net assets		91,227,389
	Total liabilities and net assets	\$	93,787,268

University of Southern Indiana

# Statement of Revenues, Expenses, and Changes in Net Position

Fiscal Year Ended June 30	2013	2012
REVENUES		
Operating Revenues		
Student fees	\$ 65,572,346	\$ 62,043,693
Scholarship discounts and allowances	(19,204,530)	(18,704,782)
Grants and contracts	1,691,211	2,180,821
Auxiliary enterprises	25,232,231	25,412,932
Room and board discounts and allowances	(35,042)	(453,303)
Other operating revenues	2,596,422	2,755,407
Total operating revenues	\$ 75,852,638	\$ 73,234,768
EXPENSES		
Operating Expenses		
Salaries and wages	\$ 55,764,457	\$ 55,386,900
Benefits	21,490,288	20,642,206
Other postemployment benefits	4,331,266	4,345,355
Student financial aid	9,287,177	10,343,969
Utilities	5,394,878	5,754,420
Supplies and other services	35,659,396	31,897,994
Depreciation	12,369,911	11,973,251
Total operating expenses	\$ 144,297,373	\$ 140,344,095
Operating loss	\$ (68,444,735)	\$ (67,109,327)
NON-OPERATING REVENUES (EXPENSES)		
State appropriations	\$ 51,964,674	\$ 51,578,673
Gifts	2,280,567	2,278,671
Federal grants and contracts	14,014,945	15,072,366
State and local grants and contracts	8,346,915	8,060,351
Nongovernmental grants and contracts	283,283	287,313
Investment income (net of investment expense of		
\$64,399 and \$58,208 for 2013 and 2012)	(486,512)	763,322
Interest on capital asset-related debt	(6,353,071)	(6,652,700)
Other non-operating expenses	(363,736)	(66,139)
Net non-operating revenues	\$ 69,687,065	\$ 71,321,857
Income before other revenues, expenses, gains, or losses	\$ 1,242,330	\$ 4,212,530
Capital grants and gifts	\$ 584,078	\$ 381,172
Increase in net position	\$ 1,826,408	\$ 4,593,702
NET POSITION		
Net position – beginning of year	\$ 130,390,969	\$ 125,797,267
Net position – end of year	\$ 132,217,377	\$ 130,390,969

# Component Unit

# University of Southern Indiana Foundation

# Statement of Activities Year Ended June 30, 2013

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES AND OTHER SUPPORT Contributions Change in value of split-interest agreements Rental loss, net Miscellaneous income Reclassification of donor intent Net assets released from restrictions	\$ 260,646 	\$ 3,775,426 (36,756) — 115,130 (240,331) (2,597,709)	\$ 527,169 (559)  240,331 	\$ 4,563,241 (37,315) (25,400) 205,701 —
Total revenues and other support	2,923,526	1,015,760	766,941	4,706,227
EXPENSES Programs – University of Southern Indiana Scholarships and awards Educational grants and academic enhancements Athletic support Other University support Community outreach	1,705,639 489,628 67,118 515,704 47,823	 	 	1,705,639 489,628 67,118 515,704 47,823
Total program services	2,825,912		_	2,825,912
Management and general Fundraising Uncollectible pledge loss	497,802 348,736 —	35,154	433	497,802 348,736 35,587
Total expenses	3,672,450	35,154	433	3,708,037
OTHER CHANGES Investment income, net Change in value of beneficial interest in trusts Mineral royalty income Loss on disposal of property	1,639,962 — 98,730 (324,774)	7,161,209 3,578 —	307,541 215,652 —	9,108,712 219,230 98,730 (324,774)
Property contribution – University of Southern Indiana Gain on cash value of life insurance	_	— 78,341	_	— 78,341
Total other changes	1,413,918	7,243,128	523,193	9,180,239
CHANGE IN NET ASSETS	664,994	8,223,734	1,289,701	10,178,429
NET ASSETS, BEGINNING OF YEAR	12,443,665	32,819,586	35,785,709	81,048,960
NET ASSETS, END OF YEAR	\$13,108,659	\$41,043,320	\$37,075,410	\$91,227,389

17

# Statement of Cash Flows

Fiscal Year Ended June 30	2013	2012
Cash Flows from Operating Activities		
Tuition and fees	\$ 45,939,078	\$ 42,679,127
Grants and contracts	2,356,718	1,988,308
Payments to suppliers	(35,490,878)	(31,725,086)
Payments for utilities	(5,394,878)	(5,754,420)
Payments to employees	(55,787,273)	(55,651,416)
Payments for benefits	(23,561,050)	(22,855,584)
Payments for scholarships	(9,287,177)	(10,343,969)
Loans issued to students	(232,502)	(479,097)
Collection of loans to students	235,739	476,925
Auxiliary enterprises receipts	24,993,160	24,995,408
Sales and services of educational depts.	818,660	354,718
Other receipts (payments)	1,992,542	2,408,834
Net cash used by operating activities	\$(53,417,861)	\$(53,906,252)
Cash Flows from Noncapital Financing Activities		
State appropriations	\$ 51,964,674	\$ 51,578,673
Gifts and grants for other than capital purposes	24,925,711	25,698,702
Other non-operating receipts (payments)	(197,265)	(16,306)
Net cash provided by noncapital financing activities	\$ 76,693,120	\$ 77,261,069
Cash Flows from Capital Financing Activities		
Proceeds from capital debt	\$ 58,685,000	\$ 11,550,000
Capital grants and gifts	615,610	298,827
Bond financing costs	(363,738)	(66,141)
Purchase of capital assets	(10,221,091)	(4,620,255)
Principal paid on capital debt	(55,589,160)	(20,943,392)
Interest paid on capital debt and leases	(7,069,826)	(6,942,106)
Deposit with trustee	(9,066,602)	(0,742,100)
Net cash provided by capital financing activities	\$(23,009,807)	\$(20,723,067)
		., , , , ,
Cash Flows from Investing Activities		
Proceeds from sales and maturities of investments	\$ 31,380,303	\$ 34,272,218
Interest on investments	1,131,262	893,340
Purchase of investments	(39,205,096)	(44,295,573)
Change in deposit with trustee	_	(2,263)
Net cash used by investing activities	\$ (6,693,531)	\$ (9,132,278)
		¢ 11 500 500
Net increase (decrease) in cash	\$ (6,428,079)	\$ (6,500,528)
Cash – beginning of year	31,190,213	37,690,741
Cash – end of year	\$ 24,762,134	\$ 31,190,213

# Statement of Cash Flows-continued

Fiscal Year Ended June 30	2013	2012
Reconciliation of net operating revenues (expenses)		
to net cash used by operating activities		
Operating loss	\$ (68,444,735)	\$ (67,109,327)
Adjustments to reconcile net loss to net cash		
provided (used) by operating activities Depreciation expense	12,369,911	11,973,251
Provision for uncollectible accounts	37,571	31,023
Changes in assets and liabilities	57,571	01,020
Receivables	29,166	(1,146,266)
Inventories	(28,484)	264,167
Other assets	543,782	422,760
Accounts payable	(278,313)	(26,438)
Deferred revenue	(367,020)	(108,623)
Deposits held for others	4,620	(7,266)
Employee and retiree benefits	2,713,004	1,802,640
Loans to students	3,237	(2,173)
Net cash used by operating activities	\$ (53,417,861)	\$ (53,906,252)
Noncash Transactions		
Unrealized gain/(loss) on short-term investments	\$ 12,977	\$ (51,501)
Unrealized gain/(loss) on long-term investments	(1,455,175)	90,537
Bonds payable – LT and ST Series 2001A	_	1,406,674
Bonds payable – LT and ST Series 2011A	_	(1,406,674)
Bonds payable – LT and ST Series H and I	10,956,335	—
Bonds payable – LT and ST Series K	(10,956,335)	
Net noncash transactions	\$ (1,422,198)	\$ 39,036



19

# Notes to Financial Statements

# NOTE 1 – Summary of Significant Accounting Policies

The University of Southern Indiana was established in 1985 as described in the Indiana Code (IC 21-24-1 through IC 21-24-4-1). The University is managed by a nine-member board of trustees whose members are appointed by the governor. The board must include at least one alumnus, one resident of Vanderburgh County, and one full-time student in good standing. Each member must be a citizen of the United States and a resident of the State of Indiana. Trustees serve four-year terms with varying expiration dates with the exception of the student trustee, who serves a term of two years.

The University is a special-purpose governmental entity which has elected to report as a business-type activity using proprietary fund accounting, following standards set forth by the Governmental Accounting Standards Board (GASB). The financial reporting emphasizes the entity as a whole rather than the individual fund groups – unrestricted, designated, auxiliary, restricted, loans, agency, and plant funds – that comprise the whole.

The University also is considered a component unit of the State of Indiana. As such, the University is financially integrated with the State and depends on annual appropriations from the State to maintain quality service to students and to deliver quality programs. The University must receive authorization from the State before undertaking major capital projects. As a component unit, public higher education institutions, as a group, will be discretely presented on the Comprehensive Annual Financial Report issued annually by the State of Indiana.

The University includes the University of Southern Indiana Foundation, Inc. as a component unit as defined by GASB Statement 39, Determining Whether Certain Organizations are Component Units and GASB Statement 61, The Financial Reporting Entity: Omnibus. The Foundation is a private nonprofit organization that reports under the standards of the Financial Accounting Standards Board (FASB). As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial report for these differences.

## Accounting Methods and Policies

The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting.

- Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place.
- Restricted revenues and receivables resulting from nonexchange transactions are recognized when all applicable eligibility requirements are met. Resources received before eligibility requirements are met are recorded as deferred revenues.
- Revenue from major sources is susceptible to accrual if the amount is measurable.
- Internal service activity, referred to as chargeback income/ expense, has been eliminated from the Statement of Revenues, Expenses, and Changes in Net Position to prevent the double-counting of expenses and the recognition of self-generated revenue.

## Capital Assets Accounting Policies

The University capitalizes equipment with a cost of \$5,000 or more. Building components, land improvements, infrastructure, and computer software are capitalized if costs exceed \$50,000. All capitalized assets have a useful life greater than two years. Library materials are capitalized using the group method. Periodicals and subscriptions are expensed as incurred. Renovations to buildings and other improvements are capitalized if costs are greater than \$50,000 and the renovation meets one of the following criteria:

- Increases the capacity (applies to buildings only)
- Increases the useful life
- Increases the operating efficiency

The University records depreciation for all capital assets with the exception of land and historical sites. Depreciation is calculated on a straightline basis over the estimated useful life of the asset. The estimated useful life of each capital asset group is as follows:

- Building components (shell, roof, utilities, and internal) –
  8-50 years
- Computer software 3 years
- Equipment 3-10 years
- Infrastructure 25 years
- Land improvements 15 years
- Library materials 10 years

Capital assets are removed from the records at the time of disposal. See Note 18 in the *Notes to Financial Statements* for current-year activity and accumulated depreciation on the various classes of assets.

The University owns a collection of museum exhibit items located in Historic New Harmony. The collection consists of 2,800 objects that are primarily 19th century decorative arts, furniture, prints, medical equipment, and textiles. The collection consists of both donated and purchased items. Per the code of ethics for museums, Historic New Harmony does not place a monetary value on the collection. Museums are organized as public trusts that act as stewards for the public in collecting, protecting, preserving, and interpreting objects. A well-documented inventory is maintained, but the value is unknown and therefore not included in the capitalized asset value at June 30, 2013.

The University owns a permanent art collection whose primary function and aim is education in accordance with one element of the University's mission: to enhance the cultural awareness of its students, faculty, staff, and the citizens of Southwestern Indiana. The collection consists of both donated and purchased items. Many of the donated pieces were received without appraised values. Collection pieces which have been appraised or purchased are valued at \$2,139,423. Appraised values for the remaining collection will be obtained over future periods. The currently-known value is not included in the capitalized asset value at June 30, 2013.

### Operating Revenues and Expenses

Operating revenues of the University consist of student fee income, operating grants and contracts, collections of loans to students, sales and services of educational activities, and auxiliary enterprise revenues. Operating expenses include payments to suppliers for goods and services, employee wages and benefits, and payments for scholarships.

### Non-operating Revenues and Expenses

Non-operating revenues of the University consist of state appropriations, gifts, non-exchange grants, and investment income. Non-operating expenses include interest on capital asset related debt, bond issuance costs, and annual bond management fees.

### Other Disclosures

The Statement of Cash Flows is presented using the direct method, and it identifies the sources and uses of both cash and cash equivalents during the fiscal year. Cash equivalents are investment instruments, typically certificates of deposits and repurchase agreements, which have an original maturity date of 90 days or less.

Investments are recognized in the accounting records at cost on the date of purchase. For financial statement presentation, they are reported at the market value in effect on June 30 of the current fiscal year. Unrealized gain or loss is included with interest income on the Statement of Revenues, Expenses, and Changes in Net Position. Prepaid expenses and inventories of materials and supplies are considered expenditures when used. The inventory on hand at the end of the fiscal year is valued using a perpetual system, and cost is determined using the first-in, first-out method of inventory accounting.

Inventories of retail merchandise are considered expenditures when purchased. The value of the inventory on hand at the end of the fiscal year is based on a physical count. Cost is determined using the retail or weighted average method of accounting.

The University prepares its financial statements according to the standards set by the Governmental Accounting Standards Board (GASB).

### NOTE 2 – Component Units

The University of Southern Indiana Foundation is a legally separate, tax-exempt entity formed in 1969 to provide support for the University of Southern Indiana and its faculty and students, to promote educational, scientific, charitable, and related activities and programs exclusively for the benefit of the University. The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the University in support of its programs. During the year ended June 30, 2013, the USI Foundation distributed \$2,481,972 in direct and indirect support to the University for both restricted and unrestricted purposes.

The majority of the resources that the Foundation holds and invests, and the income generated by those resources, are restricted to the activities of the University by the donors. Because these resources can only be used by or for the benefit of the University, the USI Foundation is considered a component unit of the University, and its audited financial statements are discretely presented in the University's financial statements.

The USI Foundation maintains its accounts in accordance with the principles and practices of fund accounting. Resources are classified in accordance with activities or objectives specified by donors. The Statement of Activities displays revenues, expenses, and changes in net assets as permanently restricted, temporarily restricted, and unrestricted. Complete financial statements, including explanatory notes, for the USI Foundation can be obtained from the Office of the Vice President for Finance and Administration at 8600 University Blvd., Evansville, IN 47712.

## NOTE 3 – Cash and Investments

It is the policy of the University of Southern Indiana to manage the investment portfolio of the University in a manner described in IC 30-4-3-3. Authorized investments include obligations of the U.S. Treasury and U.S. government agencies, certificates of deposit, repurchase agreements, money market mutual funds, savings, and negotiable order-of-withdrawal accounts. Investments with Indiana institutions are limited to those banks, savings banks, and savings and loan institutions that provide deposit insurance for university funds under Indiana statutes by the Public Deposit Insurance Fund, in addition to the amounts insured by agencies of the United States government – Federal Deposit Insurance Corporation/Savings Association Insurance Fund (FDIC/SAIF). Investments with non-Indiana institutions must be insured by agencies of the U.S. government to the maximum statutory amount of \$250,000. **Deposits** – At June 30, 2013, the bank balances of the University's operating demand deposit accounts were \$22,902,852, of which \$388,033 was covered by federal depository insurance. The remaining balance was insured by the Public Deposit Insurance Fund, which covers all public funds held in approved Indiana depositories. None of these funds were exposed to custodial credit risk, which is the risk that, in the event of the failure of a depository financial institution, the University will not be able to recover deposits or collateral securities that are in the possession of an outside party.

**Cash equivalents and investments** – The University's cash equivalents and investments at June 30, 2013, are identified in the table below.

INVESTMENTS						
			Investment Maturities (in Years)			
	Market	Туре	Less than			More than
Investment Type	Value	%	1 year	1–5 years	6–10 years	10 years
Money market accounts	\$ 2,776,680	3%	\$ 2,776,680			
Repurchase agreements	21,985,454	24%	21,985,454			
Certificates of deposit	22,658,876	24%	10,294,130	12,012,955	351,790	
U S Treasury & agency securities	46,313,487	49%	4,033,349	8,697,896	30,262,472	3,319,771
Totals	\$93,734,496	100%	\$39,089,613	\$20,710,851	\$30,614,261	\$3,319,771
Maturity %	100%		42%	22%	33%	3%

**Investment custodial credit risk** – This is the risk that, in the event of the failure of the counterparty, the University will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Of the \$93.7 million invested, \$46.3 million in U.S. government securities are held in the name of the nominee bank and insured by policies of the financial institution or guarantees of the U.S. government. There are \$21.9 million in repurchase agreements registered in the University's name and backed by the implicit guarantee of the U.S. government. All cash in the money market accounts and the certificates of deposit are insured by FDIC/SAIF, the Public Deposit Insurance Fund, or collateral as required by federal regulations.

Interest rate risk – This is the risk that changes in interest rates will adversely affect the fair value of an investment. The University's investment policy does not address exposure to fair value losses arising from changes in interest rates, but the investment objective is to obtain the highest revenue while maintaining safety and insuring adequate liquidity for institutional needs. To that end, management maintained 42 percent of investments in cash equivalents and short-term investments to be in a position to take advantage of the best rates in a timely fashion as well as sustaining adequate cash flow for operating needs.

**Credit risk** – This is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Of the total U.S. government securities listed in the table above, \$44.2 million are invested in government-sponsored enterprises that are neither guaranteed or insured by the full faith and credit of the U.S. Treasury, and, therefore have more credit risk than any direct obligation of the U.S. Treasury.

**Concentration of credit risk** – This is the risk of loss attributed to the magnitude of the University's investment in a single issuer. The University's policy limits the investments in any one Indiana institution to 25 percent of the total portfolio of cash, certificates of deposit, and repurchase agreements as valued at the end of the preceding month. Operating funds which are invested in overnight repurchase agreements as part of the cash management program are excluded from the 25 percent limit. At June 30, 2013, the University is in compliance with that policy.

**Foreign currency risk** – This is the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit. The University does not have any global investments and, therefore, is not exposed to foreign currency risk.

## NOTE 4 – Accounts Receivable

Accounts receivable are recorded net of allowance for uncollectible student fees of \$640,277 and auxiliary services fees of \$313,306. Prior-year allowances were \$589,765 for

# NOTE 5 – Derivative Instruments

The fair value balances and notional amounts of the derivative instruments outstanding at June 30, 2013, classified by type and the fair value changes of those derivative instruments are as follows.

student fee receivables and \$295,224 for auxiliary services receivables. The accounts receivable balance for the 2012-13 fiscal year includes \$5,850,577 in net student receivables and \$3,399,747 in external receivables.

As of June 30, 2013, the University determined that both payfixed interest rate swaps met the criteria for effectiveness. The pay-fixed, receive-variable interest rate swaps are designed to synthetically fix the cash flows on the variable rate bonds. The fair value of the interest rate swaps was estimated based on the present value of their estimated future cash flows.

CHANGE IN F	air value	Fair value at	JUNE 30, 2013		
Derivative Instrument	Туре	Amount	Classification	Amount	Current Notional
Series 2006	Cash flow hedge: Pay-fixed interest rate swap	\$391,053	Derivative Instrument Interest Rate Swap	\$(1,018,587)	\$5,933,621
Series 2008A	Cash flow hedge: Pay-fixed interest rate swap	\$424,368	Derivative Instrument Interest Rate Swap	\$(1,065,709)	\$8,850,000

The following table displays the objectives and terms of the University's hedging derivative instruments outstanding at June 30, 2013, along with the credit rating of the associated counterparty.

Туре	Objective	Current Notional	Effective Date	Maturity Date	Terms	Counterparty Credit Rating
Pay-fixed interest rate swap	Hedge of changes in cash flows on the Series 2006 Bonds	\$5,933,621	1/01/2008	1/01/2028	65% of 3 mo. USD-LIBOR-BBA	A2
Pay-fixed interest rate swap	Hedge of changes in cash flows on the Series 2008 Bonds	\$8,850,000	7/01/2008	10/01/2021	65% of 3 mo. USD-LIBOR-BBA w/- 1 day look back, 79.0 bps	A2

**Credit risk** – The fair value of the hedging derivative instruments is in a liability position as of June 30, 2013, with Series 2006 having a balance of \$1,018,587 and Series 2008A having a balance of \$1,065,709. Since both of the derivative instruments and the debts being hedged are with the same counterparty, there is no credit risk exposure. The fair value of the derivative instruments would simply be netted against the payoff of the debts.

Interest rate risk – Interest rate risk is the risk that changes in interest rates will adversely impact the fair market value of the derivative instruments. On a pay-fixed, receive-variable interest rate swap, the University will be negatively impacted by the lower rate environment, which will decrease the fair market values of its derivative instrument. The derivative instrument for Series 2006 fixes the hedged debt at 4.67 percent and Series 2008A is fixed at 3.97 percent.

**Basis risk** – Basis risk is the risk that the University may lose cash flows because of the differences in the indexes upon which

the derivative instrument and the item it hedges are based. The University is not exposed to basis risk since both derivative instruments and the associated debts being hedged are based on the three-month LIBOR index.

**Termination risk** – The University or its counterparties may terminate a derivative instrument if the other party fails to perform under the terms of the contract. The University is also exposed to termination risk if the student fee or auxiliary bonds are prepaid or partially prepaid. This risk is only to the extent the notional amount of the swap transactions exceeds the remaining amount after the prepayment.

**Rollover risk** – Rollover risk is the risk that the maturity of the derivative instrument is shorter than the maturity of the associated debt. Since both the derivative instruments and the debt being hedged have identical maturity dates, there is no rollover risk to the University.

# NOTE 6 – Debt Related to Capital Assets

Bonds Payable - Outstanding bonds payable at June 30, 2013, total \$134,106,498 and are identified in the following schedule.

SCHEDULE OF BONDS AND NOTES PAYABLE								
			Current		Original		June 30, 2013	
	lssue	Interest	Year	Maturity	lssue	Principal	Interest	Total
	Date	Rate	Rate	Date	Amount	Outstanding	Outstanding	Outstanding
Student Fee Bonds								
Series D, Health Professions Center	1993	2.25% to 5.80%	5.80%	2015	\$ 24,678,101	\$ 752,878	\$ 1,752,122	\$ 2,505,000
Series F, Liberal Arts Center	1998	3.55% to 5.50%	5.50%	2013	15,280,000	335,000	9,213	344,213
Series G, Recreation and Fitness Center	1999	0.00% to 10.00%*	0.25%	2019	4,700,000	2,300,000	16,490	2,316,490
Series 2006, Recreation and Fitness Center	2006	4.67%	4.67%	2028	7,250,000	5,933,620	2,305,710	8,239,330
Series J, Business and Engineering Center	2009	2.50% to 5.00%	4.00%	2028	50,185,000	43,455,000	20,678,392	64,133,392
Series K-1, Teaching Theatre	2012	2.00% to 4.00%	2.00%	2032	12,300,000	11,360,000	4,959,725	16,319,725
Series K-2, Refund Šeries I	2012	1.25%	1.25%	2015	3,545,000	3,545,000	66,719	3,611,719
Series K-3, Refund Series H and I	2012	1.90%	1.90%	2023	42,840,000	42,840,000	4,287,730	47,127,730
Auxiliary System Bonds								
Series 2003, Student Housing Facilities	2003	3.00% to 4.50%	3.65%	2024	8,005,000	5,495,000	1,541,728	7,036,728
Series 2008A, Student Housing Facilities	2008	3.97%	3.97%	2021	9,800,000	8,850,000	2,452,468	11,302,468
Series 2011A, Student Housing Facilities	2011	1.63%	1.63%	2016	11,550,000	9,240,000	301,224	
Total					\$190,133,101	\$134,106,498	\$38,371,521	\$172,478,019

\*This bond is a variable interest bond with weekly rates. The rate listed above is the average rate paid during the fiscal year.

The University of Southern Indiana Student Fee Bonds Series D of 1993, Series F of 1998, Series G of 1999, Series J of 2009, and Series K-1, K-2, and K-3 of 2012 are secured by a pledge and first lien on student fees. Student Fee Bonds Series 2006 are secured by a pledge and junior lien on student fees.

The University of Southern Indiana Auxiliary System Revenue Bonds, Series 2003; Auxiliary System Revenue Bonds, Series 2008A; and Auxiliary System Revenue Bonds, Series 2011A are secured by a pledge of and parity first lien on the net income from the Auxiliary System (student housing, parking facilities, and dining services), any insurance proceeds, amounts held in the debt service funds or project funds, and investment income thereon.

Student fee bond Series G is a variable rate bond currently bearing interest at weekly rates ranging between zero and 10 percent. The rate in effect at June 30, and the rate used to calculate the future debt service requirements, was .17 percent. All the other bonds are term or serial with fixed annual rates as identified in the preceding table. Annual debt service requirements through maturity for bonds and notes payable are presented in the following chart.

ANNUAL DEBT SERVICE REQUIREMENTS									
Fiscal Year	Bonds	Notes	Total Principal	Total Interest	Total Debt Service				
2013-14 2014-15 2015-16 2016-17 2017-18 2018-23 2023-28 2028-33	11,403,824 11,267,567 11,552,766 10,360,798 8,261,281 48,115,203 25,550,059 7,595,000		11,403,824 11,267,567 11,552,766 10,360,798 8,261,281 48,115,203 25,550,059 7,595,000	4,909,303 4,645,234 4,389,590 3,521,175 3,275,551 12,141,467 4,995,220 493,981	16,313,127 15,912,801 15,942,356 13,881,973 11,536,832 60,256,670 30,545,279 8,088,981				
Total	\$ 134,106,498	\$0	\$ 134,106,498	\$ 38,371,521	\$ 172,478,019				

## NOTE 7 – Series K-1 Bond Issue

On October 25, 2012, the University of Southern Indiana issued \$12,300,000 in student fee revenue Series K-1 bonds with an all-inclusive cost interest rate of 3.19 percent. Net proceeds from the bond issue, after payment of issuance cost and utilization of the reoffering premium, are to be used to in part fund the construction of a \$16.5 million Teaching Theatre. In addition to the bond proceeds, \$1.5 million in University resources and \$2 million in private gifts will fund the remaining balance of the project. Level debt service payments of \$800,000 are scheduled through October 2032.

## NOTE 8 – 2013 Refunding Bond Issue

On October 25, 2012, the University of Southern Indiana issued \$46,385,000 in Series K-2 and Series K-3 student fee bonds with an average interest rate of 1.76 percent to advance refund \$46,385,000 of outstanding fixed rate Series H and Series I student fee bonds with an average interest rate of 5.19 percent . The net proceeds were used to purchase U.S. government securities. Those securities were deposited in an irrevocable trust with an escrow agent to provide for all future debt service payments on the Series H and Series I bonds. As a result, the bonds are considered to be defeased and the liability for those bonds has been removed from the Statement of Net Position. The refunding resulted in an accounting gain of \$1,082,862. The University of Southern Indiana in effect reduced its aggregate debt service payment by \$10,956,335 over the next 12 years and realized an economic gain (difference between the present values of the old and new debt service payments) of \$10,349,886.

# **NOTE 9 – Operating Leases**

For the fiscal year ended June 30, 2013, the University spent \$429,373 on operating leases. These leases are included in supplies and other services on the Statement of Revenues, Expenses, and Changes in Net Position. The University expended \$115,645 to lease off-campus facilities, \$258,256 for equipment, \$52,247 for vehicle leases, and \$3,225 for an art exhibit.

# NOTE 10 – Compensated Absence Liability

Vacation leave and similar compensated absences (such as sick leave) based on past service are accrued as a liability as earned. The liability is measured at the salary rate in effect at the balance sheet date, and additional amounts are accrued for all required salary-related payments due a terminating or retiring employee. The salary-related payments subject to this accrual include the University's share of Social Security and Medicare taxes, as well as the University's contributions to a defined benefit pension plan.

The total cumulative compensated absence liability reflected in the Statement of Net Position is \$2,313,740 and \$2,199,096 for June 30, 2013 and 2012, respectively. The current year change represents a \$73,549 increase in accrued vacation; a \$19,852 increase in sick leave liability; a \$7,125 increase in Social Security and Medicare taxes; and a \$14,098 increase in Public Employees' Retirement Fund (PERF) contributions. During the fiscal year, \$177,403 was paid out to terminating employees. Payout for terminating employees in fiscal year 2012-13 is expected to increase approximately 64 percent because of the number who will have reached the requisite retirement age and years of service. For that reason, \$290,032 of the total compensated absence liability is classified as a current liability and the remaining \$2,023,708 is classified as a noncurrent liability.



25

## NOTE 11 – Termination Benefits Liability

GASB Statement No. 47, Accounting for Termination Benefits, requires the University to recognize a liability and an expense for voluntary termination benefits, such as early-retirement incentives, when the offer is accepted and the amount can be estimated. Members of USI's regular full-time faculty and administrative staff who have been employed in an eligible position prior to January 1, 1999, who have 15 or more consecutive years of service, and who are age 60 or older may receive early-retirement benefits upon request. These benefits include a lump-sum retirement service pay calculated as a percent of final-year salary based on length of service, not to exceed 25 percent, and continued contribution to retirement annuity contracts through the end of the fiscal year in which the retiree reaches age 66. Salaries are assumed to increase at a rate of 1.3 percent annually for purposes of calculating this liability.

USI has 28 retirees currently receiving early-retirement benefits, nine of whose benefits stop after this fiscal year, and nine more who have arranged to begin receiving benefits within the next three years. The liability for these benefits totals \$774,228 at June 30, 2013. Of that amount, \$312,450 is expected to be paid out during the following fiscal year, and the remaining \$461,777 has been classified as noncurrent. This liability will change annually as more employees elect this benefit and as benefits for current retirees end

## NOTE 12 – Retirement Plans

Substantially all regular employees of the University are covered by either the Teachers Insurance and Annuity Association-College Retirement Equities Fund Retirement Plan (TIAA-CREF) or the Public Employees' Retirement Fund (PERF). The TIAA-CREF plan is an IRC 403(b) defined contribution plan; PERF is a defined benefit plan under IRC 401(a) and a state plan described in IC 5-10.2 and 5-10.3. The University contributed \$6,201,296 to these programs in fiscal year 2012-13, which represents approximately 11 percent of the total University payroll and 13.5 percent of the benefit-eligible employees' payroll for the same period.

Faculty and Administrative Staff. Eligible employees may participate in the TIAA-CREF Retirement Plan upon the completion of one year of employment. Participation may begin sooner if the employee was a participant in TIAA-CREF, or another university-sponsored retirement plan, for at least one year prior to eligible employment at USI. The University contributes 11 percent of each participating employee's base appointment salary up to \$10,800 and 15 percent of the base appointment salary above \$10,800. The University contributed \$4,982,448 to this plan for 605 participating employees for fiscal year ended June 30, 2013 and \$4,932,330 for 601 participating employees for fiscal year ended June 30, 2012. The annual payroll for this group totaled \$36,395,954 and \$35,954,661 for fiscal years ended June 30, 2013 and 2012, respectively.

PERF-SCHEDULE OF FUNDING PROGRESS (dollars in thousands)								
Fiscal Year Ending June 30	Actuarial Value of Plan Assets (A)	Actuarial Accrued Liability (B)	Overfunded/ (Unfunded) Accrued Liability (C)	Funded Ratio (A/B)	Actual Covered Payroll (D)	Overfunded/ (Unfunded) Liability as % of Payroll (C/D)		
2010 2011 2012	6,179 5,307 5,222	9,174 9,399 11,030	2,995 4,092 5,807	67.4% 56.5% 47.3%	8,912 8,980 9,432	33.6% 45.6% 61.6%		

## PERF-DEVELOPMENT OF NET PENSION OBLIGATION

	2010	2011	2012
Annual Required Contribution (ARC) *	\$590,297	\$877,375	\$912,708
Interest on Net Pension Obligation @ 7%	(41,645)	(38,109)	(18,868)
Adjustments to ARC **	47,457	43,873	21,721
Annual Pension Cost (APC)	596,110	883,139	915,561
Contributions made by USI * * *	566,123	608,260	762,856
Change in Net Pension Obligation	29,987	274,879	152,705
Net Pension Obligation, Beginning of Year	(574,408)	(544,421)	(269,542)
Net Pension Obligation, End of Year	(\$544,421)	(\$269,542)	(\$116,837)

\* Pro rata portion of total ARC for State.

\*\* Net Pension Obligation at beginning of year divided by amortization factor of 12.1037 for 2010 and 12.409 for 2011 and 2012. \*\*\* Percentage of APC contributed: 2010 at 95%; 2011 at 69%; 2012 at 83%.

TIAA-CREF issues an annual financial report that includes financial statements and required supplementary information for the plan as a whole and for its participants. That report may be obtained by writing Teachers Insurance and Annuity Association-College Retirement Equities Fund, 730 3rd Avenue, New York, NY 10017-3206, or via its website at www.tiaa-cref.org.

Support Staff. Employees in eligible positions and who work at least half-time participate in PERF, a retirement program administered by the Indiana Public Retirement System, an agency of the State of Indiana. PERF is an agent multiple-employer public employee retirement system, which provides retirement benefits to plan members and beneficiaries. Benefit provisions are established and/or amended by the State of Indiana. There are two parts to this plan: an annuity savings plan to which the University contributes 3 percent of the employee's salary, and a defined benefit agent multi-employer plan to which the University contributed 9.7 percent of the employee's salary this fiscal year. Employees are eligible to participate in this plan immediately upon employment and are fully vested in the defined benefit part of the plan after 10 years of employment. The University contributed \$1,213,808 for 421 employees participating in PERF during the 2012–13 fiscal year and \$1,094,090 for 416 employees participating during 2011-12.

The contribution requirements for plan members of PERF are set by the PERF Board of Trustees. Actuarial information related to the University's participation in the plan is disclosed in the tables on page 26 for three past fiscal years.

The required contribution was determined as part of the actuarial valuation as of June 30, 2011, using the Entry Age Normal Cost Method. The actuarial assumptions included: (a) 6.75 percent investment rate of return (b) projected salary increases of 3.25 percent to 4.5 percent; and (c) annual cost-of-living adjustments of 1 percent.

The Indiana Public Retirement System (INPRS) issues a publicly available financial report that includes financial statements and required supplementary information for the plan as a whole and for PERF participants. That report may be obtained by writing the INPRS, 1 North Capitol Avenue, Suite 001, Indianapolis, IN 46204 or by calling 317/232-3882.

# NOTE 13 – Risk Management

The University is exposed to various risks of loss: torts; errors or omissions; theft, damage, or destruction of assets; job-related illness or injuries to employees; and natural disasters. The University manages these risks of loss through combinations of risk retention and commercial insurance. Property insurance for buildings and contents and other special form coverage is subject to a self-insured retention of \$25,000 per occurrence or \$2,500 per occurrence if the property is owned by the USI Foundation or SIHE Holdings, LIC. There is a minimum deductible of \$100,000 for earthquake and \$50,000 for flood for each loss. Educators' legal liability has a \$50,000 deductible for each wrongful acts claim. General liability, commercial crime, workers' compensation, commercial auto, and medical malpractice, as well as life and disability insurance, are insured by commercial insurance subject to various deductibles. No liability exists at the balance sheet date for unpaid claims.

The University has three health care plans for full-time benefiteligible employees, two of which are available to retirees. All of the plans are funded under a cost-plus arrangement whereby the University is billed for actual claims paid by the insurer on behalf of the covered participants plus administrative fees. Retirees and the majority of employees, 80 percent, participate in the fully-funded cost-plus plan. For fiscal year ended on June 30, 2013, the University's contribution to these health care plans totaled \$9,696,064 for 1,073 employees and \$1,307,830 for 314 retirees. For the same period, employees and retirees made contributions totaling \$2,535,050 and \$433,481, respectively.

The University assumes the risk for medical claims exceeding the maximum expected cost but has mitigated the additional risk by purchasing specific stop loss coverage for individual claims over \$225,000. The University also has established a reserve to cover any unpaid aggregate liability beyond 125 percent of expected claims. The liability for medical claims incurred but not reported at June 30, 2013, is based on an average monthly claim multiplied by the plan provider's average turnaround time from when claims are incurred to when claims are submitted to USI for payment. Changes in the balance of claims liabilities during the 2013 fiscal year are as follows.

Beginning liability, June 30, 2012	\$2,715,565
Claims incurred	9,808,407
Claims paid	(9,798,519)
Ending liability, June 30, 2013	\$2,725,453

## NOTE 14 – VEBA Trust

The University established a Voluntary Employees' Benefit Association (VEBA) Trust for the purpose of providing medical, dental, and life insurance benefits to employees who retire after attaining age 60 with at least ten years of service and to those retiring under the Rule of 85. The trust is funded from three sources: University contributions and reserves designated by the Board of Trustees for this purpose, employee payroll deductions for post-retirement benefits, and retiree contributions for medical insurance premiums. Funds will accumulate in the trust for several years before any disbursements are made. The University does not anticipate that the trust will pay for all post-retirement benefits, but rather be used to reduce the increasing burden of

acti inc part of its

such expenses on the current operating funds. A summary of the activity in the trust for the year ended June 30, 2013, appears in the chart on the right.

Funds that are placed into the trust cannot revert to the University under any circumstances; therefore, the financial statements of the University do not include the value of these assets.

VEBA TRUST	
	MARKET
Fund balance at July 1, 2012	\$14,119,403
Transfer from University reserves	150,000
Employee/employer contributions	114,142
Retiree/employer contributions	18,646
Reinvested net earnings	321,152
Net gain/(loss) on sales of trust investments	62,051
Less: Management fees and taxes	(42,996)
Net change in market value	1,462,171
Fund balance at June 30, 2013	\$16,204,569

### NOTE 15 – Other Postemployment Benefits (OPEB)

Plan Description. The USI Voluntary Employees' Benefit Association (VEBA) Trust is a single-employer defined benefit healthcare plan administered by the Old National Trust Company. The VEBA Trust was established for the purpose of providing medical and dental benefits to eligible retirees and their spouses. The USI Board of Trustees has the authority to establish or amend the benefit provisions of the plan. Old National Trust Co. does not

is calculated based on the annual required contribution (ARC) of the employer, an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed 30 years. The following table shows the components of the USI VEBA Trust's annual OPEB cost for the last three fiscal years, the

amount

provide a					, amount
stand-alone		2011	2012	2013	actually
financial	Annual required contribution	\$3,243,885	\$4,379,913	\$4,379,913	contrib-
report of the	Interest on net OPEB obligation	123,977	178,983	306,573	uted to the
USI VEBA	Adjustment to annual required contribution	(170,619)	(213,541)	(355,220)	plan, and
Trust, but the	Annual OPEB cost	3,197,243	4,345,355	4,331,266	changes
plan assets	Contributions made	(1,882,421)	(2,145,520)	(1,849,922)	in the net
and financial	Increase (decrease) in net OPEB obligation	1,314,822	2,199,835	2,481,344	OPEB ob-
activity are	Net OPEB obligation, beginning of year	1,771,093	3,085,915	5,285,750	ligation to
included as	Net OPEB obligation, end of year	\$3,085,915	\$5,285,750	\$7,767,094	the plan.

publicly-available audited financial report. That report may be obtained by writing to Old National Bancorp, One Main Street, Evansville, IN 47708, or by calling 800/731-2265.

Funding Policy. The contribution requirements are established and may be amended by the USI Board of Trustees. The required contribution is based on projected pay-as-you-go financing requirements, with an additional amount to prefund benefits as determined annually by the governing board. For the fiscal year ended June 30, 2013, USI contributed \$1,849,922 to the plan, including \$1,699,922 for current premiums (approximately 80 percent of total premiums), and \$150,000 to prefund benefits. Plan members receiving benefits contributed \$434,835, or approximately 20 percent of the total premiums, through their required contributions for medical insurance coverage.

Annual OPEB Cost and Net OPEB Obligation. The University's annual other postemployment benefit (OPEB) cost (expense) The USI VEBA's annual OPEB cost, the percentage of the annual OPEB cost contributed to the plan, and the net OPEB obligation for the last three fiscal years are as follows.

Year Ended	Annual OPEB Cost	Percentage of Annual OPEB Cost Contributed	Net OPEB Obligation
6-30-2011	\$3,197,242	58.9%	\$3,085,915
6-30-2012	\$4,345,355	49.4%	\$5,285,750
6-30-2013	\$4,331,266	42.7%	\$7,767,094

Funded Status and Funding Progress. As of June 30, 2013, the plan was 35 percent funded. The actuarial accrued liability (AAL) for benefits was \$46,266,049, and the actuarial value of assets was \$16,204,569, resulting in an unfunded actuarial accrued liability (UAAL) of \$30,061,480. The covered payroll (annual payroll of active employees covered by the plan) was

SCHEDULE (	SCHEDULE OF FUNDING PROGRESS FOR THE USI VEBA TRUST RETIREE HEALTHCARE BENEFIT PLAN								
Actuarial Valuation Date	Actuarial Value of Assets (A)	Actuarial Accrued Liability (AAL) – Projected Unit Credit Method (B)	Unfunded AAL (UAAL) (B – A)	Funded Ratio (A/B)	Covered Payroll (C)	UAAL as a Percentage of Covered Payroll ((B-A)/C)			
6/30/2011	\$13,164,949	\$31,590,331	\$18,425,382	41.67%	\$46,432,950	39.68%			
6/30/2012	\$14,119,403	\$46,266,049	\$32,146,646	30.52%	\$47,528,932	67.64%			
6/30/2013	\$16,204,569	\$46,266,049	\$30,061,480	35.02%	\$47,623,860	63.12%			

\$47,623,860, and the ratio of the UAAL to covered payroll was 63.1 percent.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The Schedule of Funding Progress presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumption. Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the most recent actuarial study evaluation, which was July 1, 2011, the projected unit credit actuarial cost method was used. The actuarial assumptions included a 5.8 percent investment rate of return (net of administrative expenses), which is a blended rate of the expected long-term investment returns on the asset classes held in the VEBA Trust, and an annual healthcare cost trend rate for each medical plan. In general, the trend rates start at 8 percent initially, reducing each year until reaching an ultimate rate of 5.7 percent in 2020. The actuarial value of assets for the purposes of determining the annual recommended contribution is the market value of the assets. The UAAL is being amortized as a level dollar amount on an open basis over a 30-year period.

# NOTE 16 – Functional Expenditures

Operating expenses are reported by natural classification on the face of the Statement of Revenues, Expenses, and Changes in Net Position. Some users of the financial statements have a need

to know expenses by functional classification, either for trend analysis or for comparison to other higher education institutions. This information is presented in the table below.

FUNCTIONAL EXPENDITURES								
	SALARIES		SCHOLAR-		SUPPLIES and		2013	2012
FUNCTION	and WAGES	BENEFITS	SHIPS	UTILITIES	OTHER SVCS	DEPRECIATION	TOTAL	TOTAL
Instruction	\$28,512,141	\$9,953,142			\$3,223,580		\$41,688,863	\$42,642,700
Academic Support	5,181,492	2,123,112			4,601,633		11,906,237	11,081,332
Student Services	4,177,039	1,807,552			2,247,031		8,231,622	8,184,695
Institutional Support	8,176,873	6,300,572			3,188,653		17,666,098	15,416,982
Operation &								
Maintenance of Plant	3,639,295	2,069,529		4,379,590	2,576,688		12,665,102	14,192,813
Depreciation						12,369,911	12,369,911	11,973,251
Student Aid	189,853	801,576	9,287,177		9,859		10,288,465	11,394,713
Public Service	1,488,184	457,154			935,614		2,880,952	3,308,028
Research	149,086	36,213			191,883		377,182	480,018
Auxiliary Enterprises	4,250,494	2,272,704		1,015,288	18,684,455		26,222,941	21,669,563
TOTAL	\$55,764,457	\$25,821,554	\$9,287,177	\$5,394,878	\$35,659,396	\$12,369,911	\$144,297,373	\$140,344,095

# NOTE 17 – Construction in Progress

Construction in progress at year-end totals \$11.6 million (see capital assets table below). Projects under construction include the Applied Engineering Center and the associated improvements to Bluff Lane; the Teaching Theatre; phase three of the Loop Road/Bennett Lane project; improvements to the baseball/soccer parking lot; computer lab installation in the Recreation, Fitness and Wellness Center; phase two renovations in the University Center bookstore, Eagles Nest, and food court area; renovation of a simulation laboratory and classrooms in the Health Professions Center; renovation of the Morton, Baker, Mount and Wallace apartment buildings in student housing; and renovations in the Orr Center, including graduate studies and ESLI offices and a roof replacement system. The total expended to date on the projects is \$11.5 million, and the estimated additional cost to complete them is \$14.9 million.

Projects in design include replacement of the air handling units in the Technology Center; painting the exterior of the Atheneum in New Harmony; constructing an advising center for the College of Liberal Arts, a math computer lab in the Education Center, a theatre support building, the welcome/visitor center, a new conference center, and a new children's center; and renovation of the lower level of the Science Center. Amounts expended to date on the projects total \$121,907, and the projects have a total estimated remaining cost of approximately \$10.5 million.

# NOTE 18 - Capital Assets, Net of Accumulated Depreciation

The table below displays the increase in total capital assets from \$306.8 million at July 1, 2012, to \$316.3 million on June 30, 2013. Gross capital assets, less accumulated depreciation of \$141.7 million, equal net capital assets of \$174.6 million at June 30, 2013.

CAPITAL ASSETS, NET OF ACCUMULATED DEPRECIATION									
CAPITAL ASSETS	Balance June 30, 2011	Additions	Deletions	Balance June 30, 2013	Accumulated Depreciation	Net Capital Assets			
Land	\$4,622,923			\$4,622,923		\$4,622,923			
Land Improvements	13,191,498	30,006		13,221,504	6,575,996	6,645,508			
Infrastructure	6,839,221	30,558		6,869,779	2,008,896	4,860,883			
Educational Buildings	155,544,892			155,544,892	65,581,298	89,963,594			
Auxiliary Buildings	100,701,543		72,987	100,628,556	50,003,052	50,625,504			
Equipment	18,461,863	3,270,322	1,675,377	20,056,808	14,665,461	5,391,347			
Library Materials	3,688,202	77,240	6,074	3,759,368	2,905,146	854,222			
Construction in Progress	3,745,120	11,874,561	3,988,476	11,631,205		11,631,205			
Totals	\$306,795,262	\$15,282,687	\$5,742,914	\$316,335,035	\$141,739,849	\$174,595,186			

# NOTE 19– Reclassify 2012 Financial Information

Hedging derivative instruments are now discretely presented as a deferred outflow of resources in accord with GASB Statement 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*, which the University adopted as required for the fiscal year ended June 30, 2013. The Statement of Net Position, formerly known as the Statement of Net Assets, has been amended so that the 2012 financial information is comparable and consistent with the 2013 financial statement presentation.

This reclassification did not result in a change to the Statement of Revenues, Expenses, and Changes in Net Position or to the Statement of Cash Flows.



# Supplementary Information

FIVE-YEAR COMPARATIVE DATA								
	2012-13	2011-12	2010-11	2009–10	2008–09			
Enrollment (Fall Semester)								
Total students	10,467	10,820	10,702	10,516	10,126			
Undergraduates	9,498	9,871	9,846	9,648	9,320			
Women	6,473	6,575	6,403	6,331	6,112			
African American	496	637	585	527	515			
Other minority	637	478	477	411	355			
International	219	188	196	162	154			
Age 25 plus	2,614	2,655	2,565	2,559	2,346			
Indiana residents	8,856	9,272	9,255	9,168	8,897			
Full-time equivalent	8,741	9,031	8,971	8,789	8,437			
Degrees Granted (Academic Year)								
Doctorate	18	14	15	0	0			
Masters	416	244	280	218	226			
Baccalaureate	1,700	1,531	1,353	1,377	1,288			
Associate	80	82	76	87	113			
Faculty (Fall Semester)								
Full-time	331	309	314	323	323			
Percentage tenured	33	39	37	32	36			
Part-time (FTE)	175	163	159	151	143			
FTE students/FTE faculty	17.3	19.1	19.0	18.5	18.1			

This information is presented as additional data and is not subject to the audit opinion expressed by the Indiana State Board of Accounts.



# Home Counties of USI Students (Fall 2012)



32



It is the policy of the University of Southern Indiana to be in full compliance with all federal and state nondiscrimination and equal opportunity laws, orders, and regulations relating to race, sex, religion, disability, age, national origin, sexual orientation, or veteran status. Questions or concerns should be directed to the Affirmative Action Officer, USI Human Resources Department, University of Southern Indiana, 8600 University Boulevard, Evansville, Indiana 47712.

The Disabled Student Services program is provided to help students overcome or compensate for obstacles related to a physical, emotional, or learning disability. Resources include a reader/taping service, test accomodations service, tutors, sign language interpreter service, notetaker supplies, literature, and personal assistance. Program staff work with all offices to insure that reasonable and approriate accommodations are provided to students with disabilities. A detailed brochure is available from the Counseling Center. Students requesting services must register with the Disabled Student Services program in the Counseling Center at least 60 days prior to date needed.



8600 University Boulevard Evansville, Indiana 47712